

Join Us as a Business Developer!

Want to launch your career in deep-tech, travel the world, and make a real impact in a fast-growing startup?

Cassio-P, an innovative EPFL spin-off, is poised to make significant waves in Photonics with its disruptive All-Glass approach to manufacturing miniature femtosecond lasers. Our sources are designed to equip machines across industries—from industrial applications and biomedical imaging to telecommunications and scientific instrumentation.

Your Mission?

Be the vital link between our customers and our technical team. You'll drive our commercial growth by:

- **Understanding customer needs** and identifying business opportunities
- **Defining technical requirements** for our R&D team
- **Marketing, representing Cassio-P** at international trade shows and meetings
- **Contributing to the sales pipeline** and maintaining our CRM

Why Join Us?

- + **High-impact role:** Shape the future of Cassio-P and our success
- + **Innovative environment:** Agile startup, passionate team, cutting-edge tech
- + **Global exposure:** Travel opportunities, international clients, and events
- + **Location:** Beautiful region of Neuchâtel, right beside the train station

Who We're Looking For

- ✓ **Education:** B.Sc. or M.Sc. in Engineering, Photonics, Applied Physics, or Management Technology & Entrepreneurship preferred
- ✓ **Experience:** Hands-on Optics background (lab, internship, or job) preferred
- ✓ **Languages:** Fluent English required; German is a plus
- ✓ **Attributes:** Enthusiastic, ambitious, business-oriented, empathetic, social, customer-centric, clear communicator

Ready for the Challenge?

Apply now and help us write the next chapter of Cassio-P!

- **Contract:** Full-time (part-time 80% or 1 remote day negotiable)
- **Start Date:** As soon as possible

Interested? Send us your application and let's talk!

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